

The Midas

List

Top Deal Makers

Forbes

2004

2004 Rank #84

Jeffrey Christian, Recruiter

Tracked down senior execs for tech outfits such as Wed MD, Buy.com, Advantago, Network Solutions, Eloyalty. Penned *The Headhunters Edge*



2003 Rank #38

Jeffrey Christian, Recruiter

Cleveland-based Headhunter and author of *The Headhunters Edge* (2002)

2002 Rank #32

Jeffrey Christian, Recruiter

2001-2002 Deals: Netkey, Cielo Comminutions, BeVocal, Intelliden. ICT Group

2001 Rank #46

Jeffrey Christian, Recruiter

2000=2001 Deals: Netscape, Yahoo

METHODOLOGY

The Midas List seeks to identify individuals who deploy venture capital to create wealth for their investors and build valuable, long-lasting companies. Our ranking formula ignores the original amount invested in a deal (as it is often undisclosed), instead weighing most heavily the market capitalization of a venture-backed company on the close of its first day of trading or the purchase price in an acquisition. A lesser weight is given to the change in value of each investment since going public or being sold.